

Pre-RFP Meeting
**ANW Surgical &
Critical Care Pavilion**

January 10, 2023



01

WELCOME

01 - WELCOME & INTRODUCTIONS

02 - PROJECT OVERVIEW

03 - COMMUNITY EMPOWERMENT

04 - RFP OVERVIEW

QUESTIONS

PROJECT TEAM



OWNER



CONSTRUCTION MANAGER



**ARCHITECT &
DESIGN FIRM**

INTRODUCTIONS

Shanae Phillips
Community Empowerment Manager
Mortenson



Kevin Heisdorffer
Senior Design Phase Manager
Mortenson



Mike Labukas
Project Executive
Mortenson



Sydney Wittmier
Project Executive
Mortenson



02

PROJECT OVERVIEW

PROJECT SCHEDULE

MILESTONES

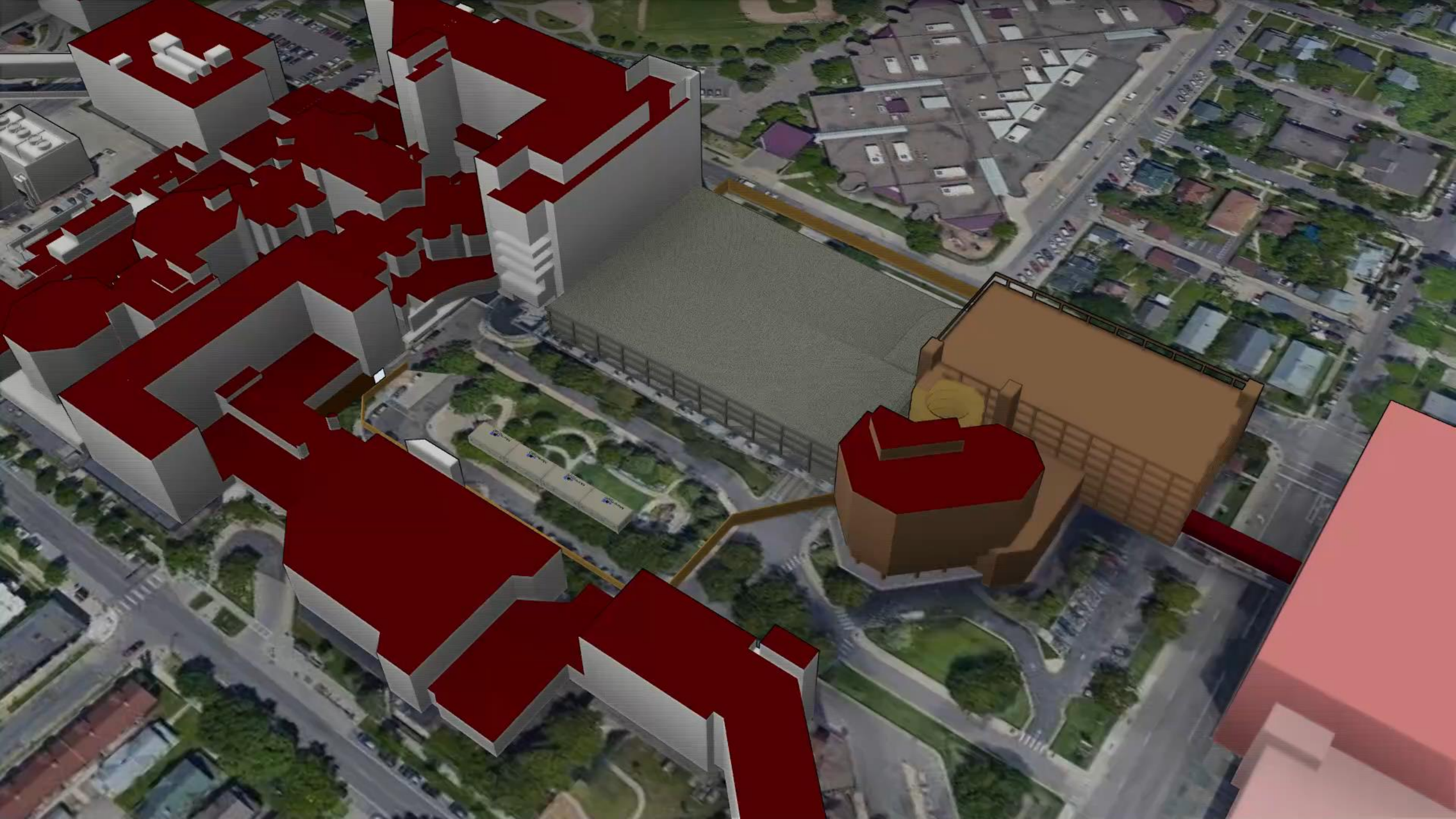
PROCUREMENT TIMELINE

▶▶ ABBOTT NORTHWESTERN HOSPITAL



▶▶ SURGICAL AND CRITICAL CARE PAVILION





SURGICAL AND CRITICAL CARE PAVILION



Founders Mall View

SURGICAL AND CRITICAL CARE PAVILION



View from 28th Street

▶▶ MILESTONE SCHEDULE

Demo Parking Ramp.....	June 2023
Foundations Start.....	Early 2024
Structure Complete.....	Late 2025
Enclosure Start.....	Mid 2024
Finishes.....	Early 2024
Substantial Completion.....	Mid 2026

▶▶ PROCUREMENT SCHEDULE

- ▶ Enabling Work Scopes Awarded to Date: Skyways & Temporary Conditions
 - ▶ Site Work (Bolander)
 - ▶ Structural Steel (LeJeune / Danny's)
 - ▶ Mechanical (MMC)
 - ▶ Electrical (Parsons)
 - ▶ Fire Protection (Escape)
 - ▶ Skyway Glazing (Empirehouse)
- ▶ Care Pavilion Scopes Awarded to Date
 - ▶ Mechanical (Harris)
 - ▶ Electrical (Parsons)
 - ▶ DIRT Walls (The Berg Group)



▶▶ PROCUREMENT SCHEDULE

▶ Bid Package #1 – October 2022

- DIRT Walls (The Berg Group)

▶ Bid Package #2 – October 2022

- Mechanical/Plumbing (Harris)
- Electrical (Parsons)

▶ Bid Package #3 – January 2023

- Earthwork (Being Sent to Belair, Bolander, Frattalone, Rachel, Ramsey, Veit)
- Curtainwall (Being Sent to Egan, Empirehouse, MG McGrath)

▶▶ PROCUREMENT SCHEDULE

▶ Bid Package #4 – Early 2023

- Structure
- Fire Protection
- Elevators
- Metal Panels & Terra Cotta
- Others, TBD

▶ Bid Package #4 – Mid 2023

- Finishes
- Site Improvements

03

COMMUNITY EMPOWERMENT

▶▶ COMMUNITY EMPOWERMENT

SUPPLIER DIVERSITY GOAL

30% Women and Minority Business Enterprises (WMBE)

Proof of certification from one of the following agencies:

- ▶ Minnesota United Certification Program (MNUCP)
- ▶ Central (CERT) Certification Program
- ▶ State of MN – TG/ED/VO Directory
- ▶ Women’s Business Enterprise National Council (WBENC) and regional affiliates
- ▶ National Minority Supplier Development Council and regional chapters



▶▶ COMMUNITY EMPOWERMENT

WORKFORCE DIVERSITY GOAL

32% People of Color

10% Women

- ▶ Expressed as a percentage of work hours
- ▶ Applies to all on-site construction trade workers




▶▶ COMMUNITY EMPOWERMENT

REQUIRED FORMS

- ▶ Part I – Indicate outreach to WMBE firms
- ▶ Part II – Indicate WMBE commitments

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**WOMAN AND MINORITY BUSINESS ENTERPRISE (WMBE)
OUTREACH AND COMMITMENT FORM**



Proposer Company Name: _____ Contract Category: _____

Part I – Indicate all outreach you have performed to certified WMBEs related to your bid/proposal. Outreach should be made to a minimum of three (3) certified WMBEs. Please add additional rows if needed.

Name of Firm (legal business name used for certification)	Certification (check all that apply)		Date of Contact	Method of Contact (phone, email, etc.)	If bid submitted, amount of bid	Offer accepted/declined?	Reason(s) for declining
	WBE	MBE					

Part II – Indicate all certified WMBEs your firm intends to use if awarded this contract. For all WMBEs identified, proof of certification must be attached. Please add additional rows if needed.

Name of Firm (legal business name used for certification)	Certification (check all that apply)		How will the firm participate? (subcontractor, consortium, joint venture, etc.)	Description of Work	Estimated Dollar Value of Participation	Estimated % of Total Proposal
	WBE	MBE				

Total Dollar Value of WMBE Participation: \$ _____

Total Percentage of WMBE Participation: _____%

04

RFP OVERVIEW

▶▶ RFP OVERVIEW

- ▶ Best Value Selection, Not a Hard Bid
- ▶ Team, Experience, Community Empowerment, Fee, Rates, Safety, Quality, Campus Experience
- ▶ Safety/Quality
- ▶ Tax Exempt
- ▶ Project Labor Agreement
- ▶ Performance and Payment Bonds/SDI



▶▶ RFP OVERVIEW

- ▶ Reasons for early award of earthwork
 - ▶ 10th Avenue Utilities on Critical Path
 - ▶ Demo of Ramp 1
 - ▶ Design Assist for Utilities and potential early procurement
- ▶ Reasons for early award of curtainwall
 - ▶ Performance Mock-up
 - ▶ Design Assist of system selection
 - ▶ Early procurement

▶▶ RFP SCHEDULE



ANW Care Pavilion RFP Schedule Earthwork/Utilities & Curtainwall

		January															February																				
		1/2	1/3	1/4	1/5	1/6	1/9	1/10	1/11	1/12	1/13	1/16	1/17	1/18	1/19	1/20	1/23	1/24	1/25	1/26	1/27	1/30	1/31	2/1	2/2	2/3	2/6	2/7	2/8	2/9	2/10	2/12	2/13	2/14	2/15	2/16	
RFP Issued	1/10/23							X																													
Pre-Bid / Outreach Meeting	1/10/23							X																													
Trade Partners Prepare RFP Proposals	1/10/23 - 2/2/23																																				
Trade Partner RFP Responses Due	2/2/23																								X												
Design Team & Trade Partner Meeting	1/19/23-1/20/23													X	X																						
Trade Partner Scope Questions Due	1/25/23																X																				
Question Responses Issued by Mort/HGA	1/30/23																					X															
Evaluation & Followups	2/3/23 - 2/10/23																																				
Project Team Interviews	2/6/23 - 2/10/23																																				
Trade Partners Awarded	2/12/23-2/14/23																																		X	X	X

▶▶ RFP AWARD PROCESS

- ▶ Best Value Selection
- ▶ Based on Scoring Criteria from Proposal & Interview
- ▶ Design Assist Role for Curtainwall
 - ▶ Project-based performance model
 - ▶ Team to select manufacturer based on performance
 - ▶ Performance mock-up



ANW Surgical & Critical Care Pavilion Early Trade Partner Selection Scoring Criteria

CATEGORY	TOTAL POINTS POSSIBLE	WEIGHTED % OF TOTAL
1 FIRM VOLUME AND FINANCIAL CAPACITY	15	3%
2 PROJECT TEAM	130	26%
3 FIRM PROJECT EXPERIENCE	45	9%
4 SAFETY STATS & APPROACH	40	8%
5 PROJECT SPECIFIC APPROACH	110	22%
6 COMMUNITY EMPOWERMENT	50	10%
7 COST PROPOSAL (FEES, RATES, GCs, VE/VA, ETC.)	90	18%
8 OVERALL IMPRESSION	20	4%
TOTAL SCORE	500	100%

QUESTIONS?



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